## Job Title: Account Manager

## Company: Chugwar Digital

## Location: Remote

Chugwar Digital is a leading digital marketing agency that provides a range of services to help businesses thrive in today's competitive landscape. We are currently seeking a skilled account manager to join our team on a full-time basis.

Responsibilities:

- Develop and maintain strong relationships with clients, acting as the primary point of contact for their account
- Understand clients' needs and goals, and develop strategic plans to help them achieve success
- Collaborate with internal teams to ensure that client needs are met in a timely and effective manner
- Provide regular updates and reporting to clients on the status of their account
- Identify opportunities for upselling and cross-selling services to existing clients
- Stay up-to-date on industry trends and best practices, and share knowledge with clients and internal teams

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Requirements:

- Bachelor's degree in marketing, business, or related field
- 3+ years of experience in account management or related field
- Strong communication and interpersonal skills, with the ability to build and maintain relationships with clients
- Excellent organizational and project management skills, with the ability to manage multiple projects simultaneously
- Understanding of digital marketing channels and strategies, including SEO, PPC, social media, and content marketing
- Ability to analyze data and metrics to track performance and make informed decisions
- Ability to work independently and as part of a team in a fast-paced environment

If you're a skilled account manager with a passion for digital marketing and a desire to work with a dynamic and innovative team, we want to hear from you! Please email your resume to info@chugwar.com.